

CV sales may hit 1 mn after seven yrs: Crisil

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After a lull spanning seven years, India's commercial vehicle (CV) industry is set to reclaim its pre-pandemic peak, with domestic sales expected to touch the one million mark in the current financial year.

Light commercial vehicles (LCVs) will drive this resurgence, accounting for nearly 62 per cent of total volumes, due to the growing e-commerce ecosystem and expanding warehousing in Tier-II and Tier-III cities.

Crisil Ratings report projects that domestic CV sales volumes will grow 3-5 per cent this financial year, driven by a revival in infrastructure execution, supported by a 10-11 per cent increase in central government capital expenditure, is expected

to act as a key demand catalyst. This robust replacement cycle, for fleet vehicles purchased during FY17-FY19. It is also expected to play a significant role in contributing up to 20 per cent of the volume. "Accelerating infrastructure execution, a robust replacement cycle, and policy measures like the

PM-eBus Sewa scheme are helping the sector bounce back," said Anuj Sethi, senior director at Crisil Ratings

According to the Society of Indian Automobile Manufacturers (Siam) data, CV manufacturers dispatched 1,007,319 units in FY19 across India.

In FY25, 956,671 units of CVs were dispatched down by 1.2 per cent from the previous financial year, it said. Q4FY25 saw an uptick in demand, with CV sales increasing by 1.5 per cent.

