

TVS Industrial & Logistics Parks to invest ₹1,500 cr in FY25

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TVS Industrial & Logistics Parks Pvt Ltd, the Mumbai-based entity under the TVS Mobility Group, plans to invest ₹1,500 crore next financial year to expand its presence in smaller and emerging cities like Siliguri, Guwahati and Indore. It currently has 10 million sq ft of warehousing space, with plans to increase it to 13 million sq ft by the end of the next fiscal, said the company's COO, R Manikandan.

"A warehouse every 400 km in the eastern region," is the

company's strategy, he said; "this is working well with presence right from Tamil Nadu to the North-East," he told *businessline*. The company is now present in 13 cities; it plans to enter 5-6 cities every year.

EMERGING MARKETS

The company has penetrated into some of the top eastern markets like Vijayawada, Visakhapatnam, Cuttack and will soon enter Siliguri and Guwahati. These markets are not that big when compared with tier-1 or tier-2 markets. However, they are emerging markets with a potential to be 1 million sq ft in total. These



R Manikandan, COO, TVS Industrial & Logistics Parks

markets will evolve over a period of time, he said.

For example, in Hosur, the company started with 2 lakh sq ft of warehousing space, but

ended up with 2 million sq ft. It is the same in Coimbatore and the smaller markets will also grow strongly in future.

On the reasons for choosing Siliguri, Manikandan said this West Bengal town touches four countries — China, Bangladesh, Nepal and Bhutan; the Bangladesh border is just 10 km, and Nepal and Bhutan borders are less than 75 km.

There is a strong cross-border trade between India and the three countries. People come for one day, buy the material and go back to their respective countries. This system has been going on for many years, he said.

The pharma industry is large in Siliguri, while there will be good demand from sectors like FMCG, FMCD and e-commerce. The first phase of the facility should be ready at Siliguri in August, he added.

The Siliguri facility, around 5 lakh sq ft, will be just 4 km from the Bangladesh border. "We are also working to have a facility at Agartala, which is very close to the Bangladesh border," he said.

Manikandan said the company will set up the first facility in Central India at Indore.

The first phase of the facility should be ready in August, he said.