

June passenger vehicle sales up 24.1%: SIAM

Our Bureau
New Delhi

Domestic passenger vehicle (PV) sales rose 24.1 per cent year-on-year in June, driven by robust demand across vehicle segments, particularly scooters and utility vehicles, according to data released by the Society of Indian Automobile Manufacturers (SIAM). The data showed that PV sales increased to 3,88,144 units in June from 3,12,851 units in the year-ago period.

Three-wheeler sales increased 26.1 per cent to 77,951 units (61,828 units), led by passenger carriers, whose sales rose 25.0 per cent to 64,181 units, while sales of goods carriers saw a 29.4 per cent increase to 11,828 units. E-rickshaw sales climbed 52.4 per cent to 1,590 units and e-cart sales rose 19.7 per cent to 352 units. In the two-wheeler segment, domestic sales increased 18.6 per cent to 18,51,400 units (15,61,283 units).

Segment wise, scooter sales recorded the strongest

Robust demand

Category	Domestic sales (in units)		
	2025	June 2026	% change
Total passenger vehicles	3,12,851	3,88,144	24.10
Three-wheelers			
Passenger carrier	51,350	64,181	25.00
Goods carrier	9,141	11,828	29.40
Total three-wheelers	61,828	77,951	26.10
Two-wheelers			
Scooters	5,35,307	7,44,823	39.10
Motorcycles	9,92,627	10,56,422	6.40
Total two-wheelers	15,61,283	18,51,400	18.60

Source: SIAM. Data does not include detailed passenger vehicle break-up for Tata Motors, sales figures of BMW, Mercedes-Benz, Jaguar Land Rover and Volvo Auto. Tata Motors' domestic sales have been included in the overall passenger vehicle total

growth among major two-wheeler categories, rising 39.1 per cent to 7,44,823 units. Motorcycle sales increased 6.4 per cent to 10,56,422 units, while moped sales surged 50.4 per cent to 50,155 units.

Q1 SALES

For Q1 FY27 (April-June), data showed that domestic PV sales increased 25.9 per cent to 12,73,811 units (10,11,884 units). Two-wheeler sales increased 20.3 per cent to 56,28,675 units (46,77,990 units). Commercial vehicle sales rose 18.3

per cent to 2,64,831 units (2,23,860 units). Overall automobile sales increased 21.4 per cent to 73,81,656 units (60,78,949 units).

"PVs, commercial vehicles and three-wheelers posted their highest-ever Q1 sales, while all vehicle segments, including two-wheelers, recorded their highest-ever exports during the quarter," said Shailesh Chandra, President, SIAM.

"The strong performance across segments in Q1 of 2026-27, despite headwinds arising from disruptions in West Asia, can be attributed

to supportive domestic demand, aided by lower GST rates, softer financing costs, low base effect and introduction of new models. While overall consumer sentiment and demand remain steady at present, the industry continues to closely monitor geopolitical developments and the progress of the monsoon, given its implications for agricultural output and rural demand."

Q2 OUTLOOK

Looking ahead to the second quarter of FY27, SIAM said vehicle demand is expected to remain steady. It said rainfall during the latter part of June and the first week of July has helped reduce the monsoon deficiency, while inflation has remained moderate and did not adversely impact demand during the first quarter.

Commodity prices continue to remain a pressure point, it said, adding that while the earlier ceasefire in West Asia had eased the supply of gas, fuels and other commodities, it continues to closely monitor the latest geopolitical developments.