

Tata Motors' Q4 net profit more than halves to ₹8,470 cr

BLEAK SHOW. Revenue grew 0.39% to ₹1,19,503 cr against ₹1,19,033 cr last fiscal

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Tata Motors reported a 51.34 per cent decline in its consolidated net profit at ₹8,470 crore in Q4 compared to the year-ago quarter, which had a significant deferred tax benefit.

The company's bottom-line was hit by exceptional items of ₹566 crore comprising provision for employee pension scheme, employee separation cost, past service cost, acquisition/demerger expenses, impairment of property, plant and equipment and provision for intangible assets under development.

Volumes of both passenger vehicles and commercial vehicles were down on year, affecting revenue from operations which was flat at ₹1,19,503 crore in Q4, while EBITDA margin fell 60 bps to 14 per cent. On a consolidated basis the company turned net auto cash positive in FY25 with a net cash balance of ₹1,000 crore.

In the near term, the company stated that the operating environment is uncertain and challenging due to tariffs

In slow lane

	Q4 FY25	Q4 FY24	% Change
Net Loss (₹ cr)	8,470	17,407	-51.34
Revenue (₹ cr)	1,19,503	1,19,033	0.39

and geopolitical actions. "At JLR, there are many moving points and clarifications required at the moment. We will be able to understand better with the FTAs coming into place and make comments on June 16, The investment will be funded out of cash flows in JLR. In the commercial vehicle segment, we expect to see growth as we already have a double-digit EBITDA margin. In the passenger vehicle segment, we expect profit, substantial electric vehicle penetration and market share gain. A slew of passenger vehicle launches are planned this year," said PB Balaji, Group Chief Financial Officer of Tata Motors.

The company's free cash flow (automotive) for the year stood at ₹22,400 crore (as compared to ₹26,900 crore in FY24). Tata Motors posted a 6.12 per cent increase in revenue from operations at ₹1,12,608 crore reported in Q3.

The Board of Directors

have recommended a final dividend of ₹6 per share, subject to approval by the shareholders.

PASSENGER VEHICLES

Passenger vehicle volumes during the quarter were down 5.5 per cent year-on-year at 1,47,000 units, while the EBIT margin was down 1.6 per cent year-on-year owing to cost reduction actions and incentives more than offsetting adverse realisation. On a full-year basis, the passenger vehicle business revenue declined by 7.5 per cent. The company stated that the decline in revenue was primarily on account of a decline in hatchback volumes.

"The electric vehicle fleet size has come down to 65,000 units this year. There is a 13 per cent decline," said PB Balaji.

Tata Motors' electric vehicle market share stood at 55.4 per cent, while the penetration was at 11 per cent and CNG penetration was at

25 per cent in FY25.

The company stated that in FY25, ₹385 crore was recognised as benefits from the PLI as compared to ₹142 crore in FY24.

"Tata Motors Passenger Vehicles led the industry in SUV growth and outpaced the market in CNG sales. Our multi-powertrain strategy and a strong commitment to sustainable mobility enabled us to increase the share of CNG and electric vehicles to 36 per cent of our overall portfolio," said Shailesh Chandra, Managing Director of TMPV and TPME.

The commercial vehicle business saw a marginal drop in domestic wholesales with 99,600 units in Q4, a 4.8 per cent decrease year-on-year. Exports during the quarter increased 29.4 per cent year-on-year to 5,900 units.

JLR PERFORMANCE

JLR reported a cash balance of ₹4.6 billion. Revenue was down by 1.7 per cent at ₹7.7 billion. JLR reported its tenth consecutive profitable quarter, with net cash at ₹278 million, with gross debt of ₹4.4 billion.