

Auto retail sales up 6.6% in Jan: Fada

Automobile retail sales in the country grew 6.6 per cent year-on-year (Y-o-Y) in January, marking a “moderately positive” note after business dipped the month before.

Passenger vehicles (PV) grew almost 16 per cent in January, according to data provided by the Federation of Automobile Dealers Associations (Fada). As many as 2.29 million automobiles were sold last month and 2.15 million in January 2024. It was a 30 per cent rise compared to sales in December 2024. All categories began the year well, with sales of two-wheeler, three-wheeler, tractor and commercial vehicles growing by 4 per cent, 6.8 per cent, 5 per cent and 8 per cent,

respectively.

“The rise in sales during the month was partially due to the postponement of some sales in December, that resulted in a decline that month,”

said CS Vigneshwar, president of Fada.

PV sales grew 15.53 per cent Y-o-Y in January and 58.77 per cent compared to December (some December purchases were registered in January for a ‘2025

model year’ advantage). Market leader Maruti Suzuki India led growth, recording a 20 per cent rise in sales in January. Hyundai Motor India grew by 13 per cent, and Mahindra and Mahindra by 20 per cent, while Tata Motors saw a marginal ‘degrowth’ of 0.4 per cent.

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