

STAGE SET FOR A PROMISING FY25

Gross GST mopup second highest; auto sales zoom

Net GST collections rise 18.4% in March, 13.4% in FY24

INDIVJAL DHASMANA

New Delhi, 1 April

The financial 2023-24 (FY24) ended on a positive note for the Indian economy with goods and services tax (GST) collection, car sales, and Unified Payments Interface (UPI) transactions hitting high spots.

GST receipts net of refunds grew 18.4 per cent at ₹1.65 trillion in March. It had risen 13.6 per cent year-on-year to ₹1.51 trillion in February. With the March numbers, net collection stood at ₹18.01 trillion in FY24, an increase of 13.4 per cent over that in the previous year.

Gross GST collection (before refunds) grew 11.5 per cent to hit the second-highest figure at ₹1.78 trillion in March FY24 despite being pulled down moderately by weaker integrated GST (IGST) on imports of goods.

This came with Indian carmakers reaching a new high in FY24 with sales of 4.23 million domestic passenger vehicles, marking an 8.74 per cent year-on-year (Y-o-Y) increase.

Also, UPI transactions in India posted a record 57 per cent rise in volumes and 44 per cent in value in FY24 over the previous financial year. Gross GST collection was the highest — at ₹1.87 trillion — in April FY24.

Turn to Page 6 ▶

ROBUST GROWTH

Net GST collections in FY24 (₹ trillion)

March	April–March
1.65	18.01

Y-o-Y growth in %

March	April–March
18.4	13.4

Gross GST collections in FY24 (₹ trillion)

March	April–March
1.78	20.18

Y-o-Y growth in %

March	April–March
11.5	11.7



Note: Figures are rounded off
Source: Finance Ministry

Rural growth, SUVs drive FY24 car sales

DEEPAK PATEL & SHINE JACOB

New Delhi/Chennai, 1 April

Indian carmakers reached a new high in 2023-24 (FY24) with sales of 4.23 million domestic passenger vehicles (PVs), marking an 8.74 per cent year-on-year (Y-o-Y) increase. This was driven by strong demand for sports utility vehicles (SUVs), robust rural sales, and high gross domestic product (GDP) growth.

Shashank Srivastava, executive committee member of Maruti Suzuki India (MSIL), told reporters that the SUV segment saw 28 per cent volume growth in FY24.

Turn to Page 6 ▶

ZOOMING AHEAD
Indian passenger vehicles industry volume sales

FY24: Total domestic PV unit sales in India **4.23 mn**

Y-o-Y change **8.74%**

Domestic PV sales growth of major carmakers

	FY24	Y-o-Y chg %
Maruti Suzuki	1,759,881	9.52
Hyundai	614,721	8.31
Tata Motors	573,495	5.99
M&M	459,877	28.01
Toyota Kirloskar	246,129	41.44

Sources: Maruti Suzuki, companies

PAGE 10
MARKETS SCALE NEW PEAKS IN FY25 KICKOFF

While the Sensex reached a fresh intraday high of 74,254.2, the Nifty climbed to 22,528.6, surpassing their previous record highs.

▶ Sensex can hit 77k, Nifty 23,500: Analysts

GST...

GST collection before refunds touched ₹20.18 trillion in FY24, showing a growth rate of 11.7 per cent over the ₹18.07 crore during the previous financial year, showed the data released by the finance ministry on Monday. It was domestic transactions that drove GST collection in March. Gross receipts from such transactions rose 17.6 per cent.

On the other hand, the import of goods hit integrated GST collection due to softening commodity prices. These receipts before refunds fell 5.1 per cent at ₹40,322 crore.

“GST collection, marked by an impressive 11.5 per cent year-on-year growth rate in March, underscores the resilience of our economy in the face of global challenges,” said Saurabh Agarwal, tax partner, EY.

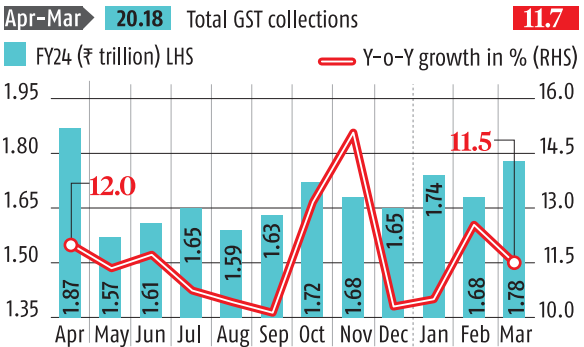
However, gross cess on imported goods grew 3.7 per cent at ₹996 crore during the month. An amount of ₹77,706 crore was collected as gross central GST (CGST) and ₹81,450 as gross state GST (SGST) for March.

And, for FY24, ₹8.62 trillion was collected as gross CGST and ₹8.83 trillion as gross SGST.

However, it is difficult to say if the Revised Estimates given in the Budget for 2023-24 have been met since these are gross figures. The Budget has estimated ₹8.12 trillion from CGST in the Revised Estimates for FY24, the same as in the Budget Estimates.

Average monthly collection stood at ₹1.68 trillion during FY24, surpassing the previous year's average of ₹1.5 trillion. “Average monthly collection

ROBUST GROWTH GST collections before refunds



Note: Figures are rounded off

Source: Finance Ministry

increasing by approximately ₹18,000 crore this year indicates a robust growth story and recovery,” said Abhishek Jain, indirect tax head and partner, KPMG.

Car sales...

On the other hand, the sales of hatchbacks and sedans declined by 12 per cent and 6 per cent, respectively, during the same period.

The SUV segment's market share in the total Indian PV market grew from 40.1 per cent in FY22 to 43 per cent in FY23, and further surged to 50.4 per cent in FY24. “This share is expected to reach around 54-55 per cent by the end of FY25,” Srivastava said. MSIL leads in the SUV segment.

Srivastava said 11 per cent growth in FY24 rural sales was much higher than the urban sales growth of 7 per cent. “Rising income levels in rural areas, substantial government investments in public infrastructure like roads, and favourable monsoon were the driving forces behind the robust growth in rural sales,” he explained.

He said the average salary ratio between urban and rural

areas currently stood at 1.8. “This is expected to decrease to 1.4 in the upcoming years, further stimulating rural growth,” he said. MSIL's domestic PV sales reached 1.759 million units in FY24, a 9.52 per cent Y-o-Y increase. In FY24, approximately 99,000 electric cars and 89,500 hybrid cars were sold in India. “However, in the past six months of FY24, sales of hybrid cars were higher than the electric cars,” Srivastava said, indicating single-digit volume sales growth for the auto industry in FY25.

Like MSIL, Hyundai Motor India (HMIL) registered its highest domestic sales in FY24 at 614,721 units with 8.31 per cent Y-o-Y growth. This was driven by strong demand for its products, mainly in the SUV segment. Tarun Garg, chief operating officer (COO) of HMIL, said: “SUV penetration was the highest ever of 63 per cent, up from 53 per cent the previous year...These are HMIL's highest sales figures to date.”

PM...

Modi commended the RBI for its efforts in revitalising financially distressed banks and transforming them into prof-